

MUCH MORE THAN JUST NEWS!

NEWSTECA: 360° BUSINESS MOBILITY



Newsteca is the only Italian B2B market-focussed publishing company specialising in the business travel and car fleet sectors.

Our editorial team are particularly proud of Mission – The business travel magazine, and MissionFleet – The company car magazine, which are successfully supported by www.missionline.it, the portal that's all about 360° mobility.

Since 2018 this has included a section dedicated to the **Meeting Industry** and **MICE**.

Our editorial team offers integrated communication through offline and online channels and events.

OUR HISTORY

2000

We launched Mission - The business travel magazine

2006

We launched MissionFleet - The company car magazine

2007

First Edition of BT School

2008

First Edition of GreenFleet

2009

First Edition of MissionForum

2014

First Edition of Italian Mission Awards

2015

We launched the portal www.missionline.it

2016

First Edition of MissionFleet Awards

2018

We launched Mission MICE

2019

Mission turns 20 years old

2020

We launched MissionForum Digital and Newsteca webinars

2021



We launched EMA - European Mission Awards





Circulation

9.500 copies per issue4 issues per year

Distribution

National

Target audience

- Travel managers and professionals responsible for booking and managing business travel.
- Industry operators: TMCs, travel agencies, airlines and train companies, airports, hotels and apartments, relocation companies, rental companies, IT providers, and tourist boards.

30% Purchasing department

25% Travel Managers

20% Facility and General Services

15% Management

10% HR

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February/March/April

> Issue 1

May/June/July

➤ Issue 2

August/September/October

➤ Issue 3

November/December/January

➤ Issue 4

Columns and main topics

- Market news all the latest in business travel
- Airlines: product and distribution strategies
- Mobility: high-speed rail and car rental for business travel
- Accommodation: BT specialists
- Market: current business travel trends
- BT Tech: booking tools, apps, expenses, hotel sourcing
- Payment: the latest news on BT payment tools
- Terminal: security and regulations for airports and passengers
- TMC Special: interviews with Business Travel Managers
- Travel Manager Profession: those behind the booking
- Room with a View: new BT directions
- Risk Management and Duty of Care: IT tools and legislation
- MICE news
- B-leisure and business destinations
- Interviews with key BT names

Heet La rivista dell'auto aziendale





30% Purchasing department 20% Fleet Managers departments and professionals in Flex Marian agers. 20% HR

Target audience

- Fleet Managers, Mobility Managers, Procurement Managers, Facility Managers.
- Industry operators: car manufacturers, rental firms, telematics and software solutions for fleet management, tyre manufacturers and automotive supply chain companies.



Issue 1

April - May

➤ Issue 2

June - July

Issue 3

September - October

Issue 4

November

➤ Issue 5

December - January

Issue 6







Columns and main topics

- Dashboard: market data on the latest registrations
- Short-term, mid-term and long-term rental + car sharing
- Dura Lex: tax bureaucracy legislation
- The Fleet Manager Profession: those behind the booking
- Directors' Cut: automobile culture and history
- Analysis: an in-depth look at two new models in every issue
- Fuelling and engines: the latest trends
- On the big chair: interviews with opinion leaders
- Women steering the way: the latest news for the female driver
- Fleet management: software, telematics and maintenance
- Focus and special reports: in-depth features

MISSIONMICE

MissionMICE: the latest news from the meeting & events industry

A special section on www.missionline.it!

Target audience

- Events managers, travel managers and all professionals responsible for meetings and events.
- MICE suppliers and DMCs, professional congress organisers (PCOs), tourist boards and convention bureaus.

Read all about:

- The latest news in MICE
- New locations and destinations
- Sector professionals and events firms
- Industry operators, including training and legislation
- Leading MICE figures



4,000
Subscribers to our MICE newsletter

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	July 20 / July 21	July 21 / July 21 / July 21 / 32 / 32 / 32 / 32 / 32 / 32 / 32 /
Unique users	837.290	
Pages visited	3.460.105	6.441.467
Pages visited/unique user	4,1	3,5
Visit duration	12 minutes	11 minutes
Returning visitors	31%	30%

www.missionline.it is the digital heart of Newsteca

- Market news for Business Travel,
 Fleet Management and MICE
- Insights, research and statistics
- Browsable versions of our Mission and MissionFleet publications
- Job Search
- The latest news on our events and training courses

Twice-weekly newsletter

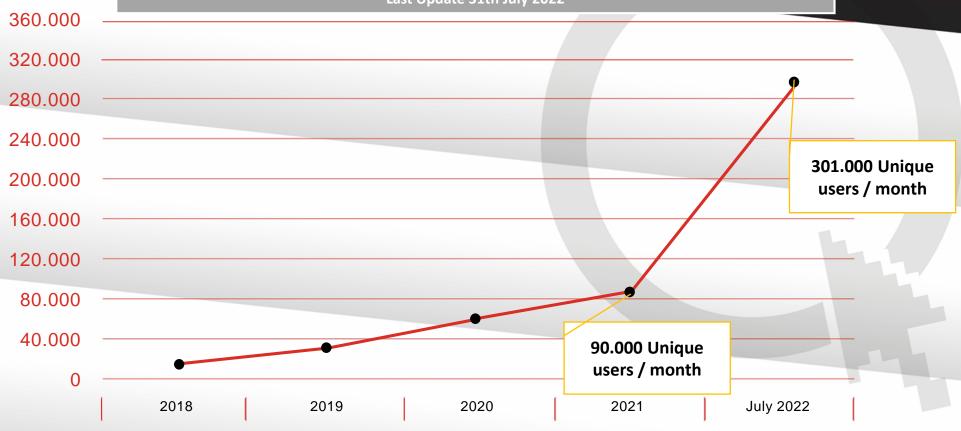
- Missionline News 6,000 email contacts
- Missionline Fleet News 4,000 email contacts

Monthly newsletter

■ Missionline Mice News – 4,000 email contacts

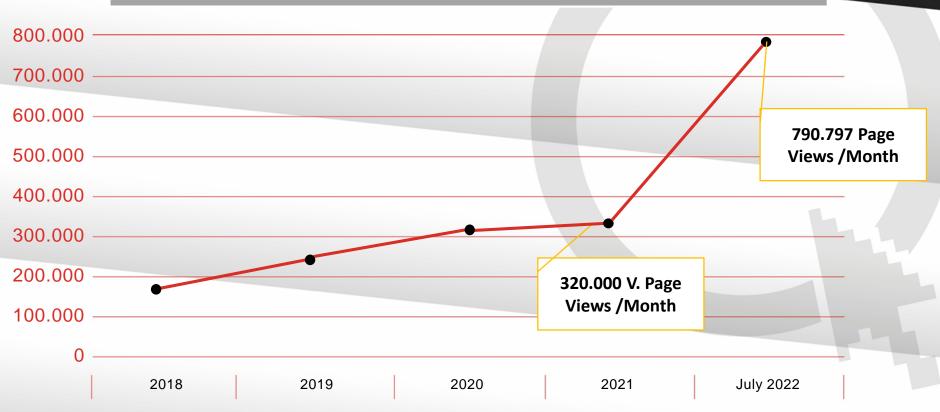
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UNIQUE VISITORS Exponential growth of USERS visiting the site each month Last Update 30st June 2022





NEWSLETTER statistics

MISSIONLINE TRAVEL NEWS	Email Followers	Total open rate	CTR – Total Click	CTOR – Click to open rate
Reader statistics	6000	30%	10%	17,77%
B2B channel Media/Editorial sector benchmark*		23,2%	3%	11,6%
MISSIONLINE FLEET NEWS	Email Followers	Total open rate	CTR – Total Click	CTOR – Click to open rate
Reader statistics	4000	31%	10%	18%
B2B channel Media/Editorial sector benchmark*		23,2%	3%	11,6%
MISSIONLINE MICE NEWS	Email followers	Total open rate	CTR – Total Click	CTOR – Click to open rate
Reader statistics	4000	40%	12%	15%
B2B channel Media/Editorial sector benchmark*		23,2%	3%	11,6%

MUCH MORE THAN JUST NEWS!



- The most exclusive awards in the Business Travel and Fleet Management sectors: the Italian Mission Awards and the MissionFleet Awards
- Test drives, round tables, training courses (on and off line), webinars, forums and surveys.
- Ad hoc events designed to meet your needs.

Would you like to back one of our events? Contact: gregori@newsteca.it

CONTACTS

Newsteca Srl

Via Larga 6 – 20122 Milano T +39 02 36599030 eventi@newsteca.it www.missionline.it

Advertising Dep. gregori@newsteca.it

Editorial Dep. baldacci@newsteca.it