

MUCH MORE THAN JUST NEWS!

NEWSTECA: 360° BUSINESS MOBILITY



Newsteca is the only Italian B2B market-focussed publishing company specialising in the business travel and car fleet sectors.

Our editorial team is particularly proud of Mission – The business travel magazine, and MissionFleet – The company car magazine, which are successfully supported by www.missionline.it, the portal that's all about 360° mobility.

Since 2018 this has included a section dedicated to the **Meeting Industry** and **MICE**.

Our editorial team offers integrated communication through offline and online channels and events.

OUR HISTORY

2000	We launched MISSION - The business travel magazine
2006	We launched MISSIONFLEET - The company car magazine
2007	First Edition of BT SCHOOL La rivista dei viaggi d'affari
2008	First Edition of GREENFLEET
2009	First Edition of MISSIONFORUM
2014	First Edition of Italian Mission Awards
2015	We launched the portal www.missionline.it
2016	First Edition of Mission Fleet Awards
2018	We launched Mission Mice
2019	Mission turns 20 years old
2020	We launched MissionForum Digital and Newsteca webinars
2021	First edition EMA – European Mission Awards
2022	We launched a new format: Workshop with test drive
2023	Italian Mission Awards turns 10 EUROPEANMISSIONAWARDS
	First edition MissionFleet LCV Day



La rivista dei viaggi d'affari

Circulation

9.500 copies per issue4 issues per year

Distribution

National

Target audience

 Travel managers and professionals responsible for booking and managing business travel.

 Industry operators: TMCs, travel agencies, airlines and train companies, airports, hotels and apartments, relocation companies, rental companies, IT providers, and tourist boards.

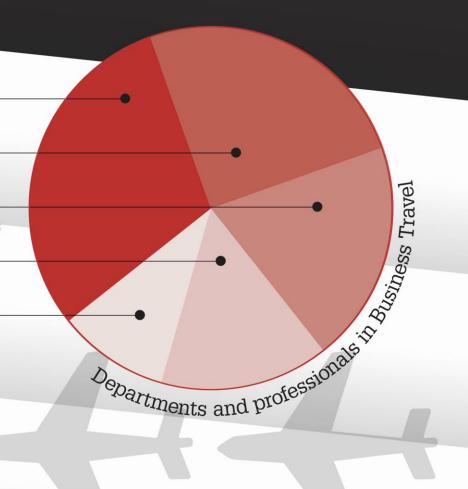
30% Purchasing department

25% Travel Managers

20% Facility and General Services

15% Management

10% HR



La rivista dei viaggi d'affari



February/March/April

➤ Issue 1

May/June/July

➤ Issue 2

August/September/October

➤ Issue 3

November/December/January

➤ Issue 4

Columns and main topics

- Market news all the latest in business travel
- Airlines: product and distribution strategies
- Mobility: high-speed rail and car rental for business travel
- Accommodation: BT specialists
- Market: current business travel trends
- BT Tech: booking tools, apps, expenses, hotel sourcing
- Payment: the latest news on BT payment tools
- Terminal: security and regulations for airports and passengers
- TMC Special: interviews with Business Travel Managers
- Travel Manager Profession: those behind the booking
- Room with a View: new BT directions
- Risk Management and Duty of Care: IT tools and legislation
- MICE news
- B-leisure and business destinations
- Interviews with key BT names

1 Reet La rivista dell'auto aziendale



Circulation

6.500 copies per issue

6 issues per year

Distribution

National

Target audience

- Fleet Managers, Mobility Managers, Procurement Managers, Facility Managers.
- Industry operators: car manufacturers, rental firms, telematics and software solutions for fleet management, tyre manufacturers and automotive supply chain companies.





Issue 1

April - May

➤ Issue 2

June - July

Issue 3

September - October

Issue 4

November

➤ Issue 5

December - January

Issue 6





Columns and main topics

- Dashboard: market data on the latest registrations
- Short-term, mid-term and long-term rental + car sharing
- Dura Lex: tax bureaucracy legislation
- The Fleet Manager Profession: those behind the booking
- Directors' Cut: automobile culture and history
- Analysis: an in-depth look at two new models in every issue
- Fuelling and engines: the latest trends
- On the big chair: interviews with opinion leaders
- Women steering the way: the latest news for the female driver
- Fleet management: software, telematics and maintenance
- Focus and special reports: in-depth features

MISSIONMICE

MissionMICE: the latest news from the meeting & events industry

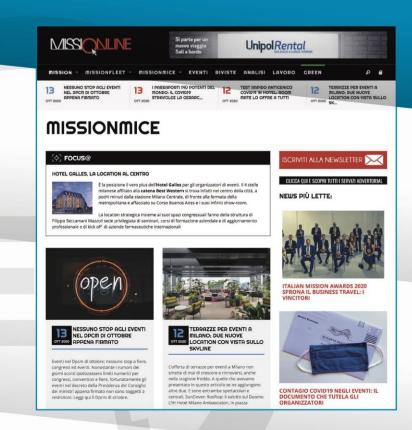
A special section on www.missionline.it!

Target audience

- Events managers, travel managers and all professionals responsible for meetings and events.
- MICE suppliers and DMCs, professional congress organisers (PCOs), tourist boards and convention bureaus.

Read all about:

- The latest news in MICE
- New locations and destinations
- Sector professionals and events firms
- Trade associations, including training and legislation
- Leading MICE figures



4,000
Subscribers to our MICE newsletter

MSS QLINE

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@missionline.it



Sept. 20 / Sept. 21	Sept. 21 / Sept. 22
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1.031.256	2.000.652 +50 ⁹
3.695.078	6.226.776 +59
3,6	3,1
12 minutes	11 minutes
31%	30%
	3.695.078 3,6 12 minutes

www.missionline.it is the digital heart of Newsteca

- Market news for Business Travel,
 Fleet Management and MICE
- Insights, research and statistics
- Browsable versions of our Mission and MissionFleet publications
- Job Search
- The latest news on our events and training courses

Twice-weekly newsletter

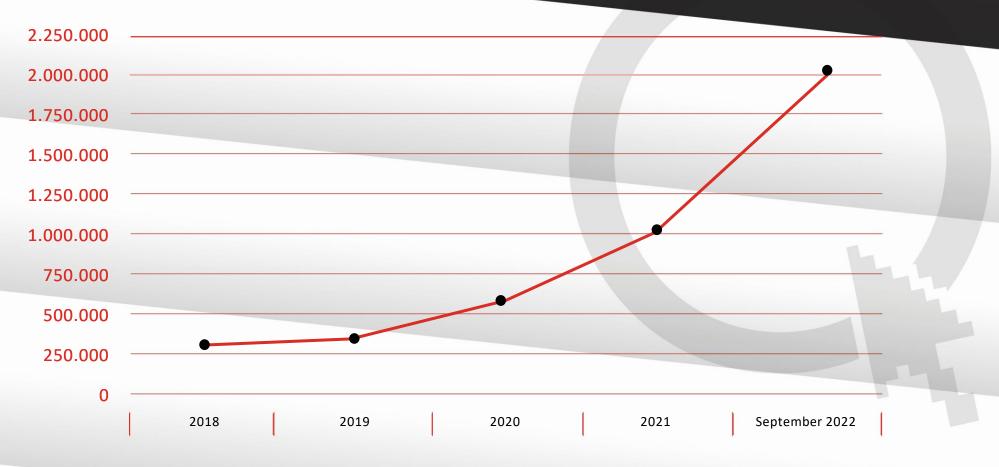
- Missionline News 6,000 email contacts
- Missionline Fleet News 4,000 email contacts

Monthly newsletter

■ Missionline Mice News – **4,000 email contacts**

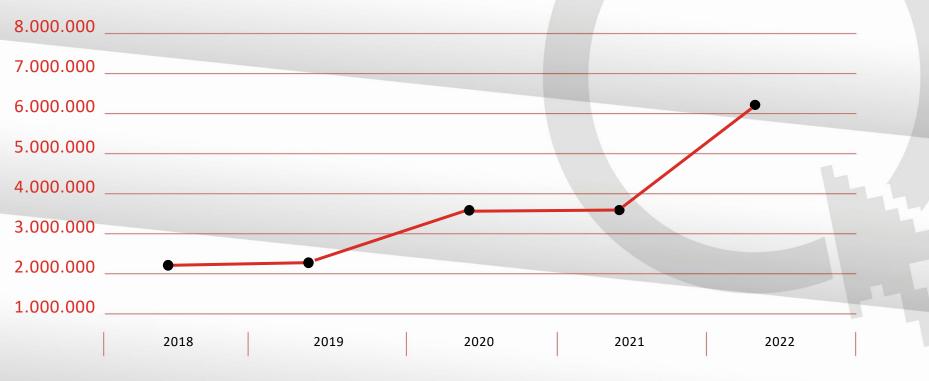
Source: Google Analytics

MSS QUINE



Source: Google Analytics

MSS QUINE



UNIQUE VISITORS

Exponential growth of USERS visiting the site each month Last Update 30^{th} September 2022

Source: Google Analytics



NEWSLETTER statistics

MISSIONLINE TRAVEL NEWS	Email Followers	Total open rate	CTR – Total Click
Reader statistics	60000	30%	8%
B2B channel Media/Editorial sector benchmark*		23,2%	3%
MISSIONLINE FLEET NEWS	Email Followers	Total open rate	CTR – Total Click
Reader statistics	4000	31%	10%
B2B channel Media/Editorial		23,2%	3%
sector benchmark*			
MISSIONLINE MICE NEWS	Email followers	Total open rate	CTR – Total Click
Reader statistics	4000	40%	12%
B2B channel Media/Editorial sector benchmark*		23,2%	3%

MUCH MORE THAN JUST NEWS!



- Italian Mission Awards and MissionFleet Awards: the most exclusive awards in the Business Travel and Fleet Management sectors.
- EMA European Mission Awards: the european challenge.
- **MissionForum**: a cycle of debates on Business Travel, Meeting Industry and Fleet Management to activate networking and training.
- MissionFleet LCV Day.
- Test drives, round tables, training courses (in person and on-line), webinars, forums and surveys.
- Ad hoc events designed to meet your needs.

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